



Emerging Managers Institute

BUILDING MANAGEMENT TALENT TO DRIVE THE FUTURE GROWTH OF OUR FIRM



For program details, visit us at
fmicorp.com/programs



ABOUT PROGRAM

Have you identified your next generation of leaders? It's not enough to be a technically skilled builder. You need to develop your talent today to compete effectively.

- Learn the difference between leadership and management
- Identify your own communications style and learn practical skills for dealing with different types of individuals
- Understand how to create a culture of accountability, gain respect and develop people to achieve superior performance
- Build productive, long-term client relationships with a strong commitment to customer satisfaction that will help turn your clients into advocates for your company
- Learn new behaviors to improve your time-management skills and your personal productivity
- Develop your individual action plan that can be tracked and monitored over time to ensure lasting benefits from attending this program



DEVELOPED FOR

- New or potential managers
- Departmental managers
- Project managers
- Assistant project managers
- Project engineers
- Estimators
- Field leaders/foremen/superintendents



BENEFITS

Industry demographic trends show an inevitable shortage of competent managers to take over the next generation of construction management positions. The FMI Emerging Managers Institute has been one of our most successful, interactive programs for more than 25 years. This program is designed to provide practical business management skills to build effective leaders for the future.

For nearly 70 years, FMI has served the built environment as a trusted advisor. FMI designs all of its programs and courses with the needs of the industry at the forefront. Instructors use both traditional classroom methods and real-world interactive exercises, which represent problems and challenges faced in everyday work environments. Our consultants provide a unique perspective, leveraging our experience as industry thought leaders.

Went into to this with reservations on the value and came out of it shocked at how valuable my experience was with the training and environment. I am so glad I made time out of my schedule to attend and look forward to the construction executive course.



— Michael Sanchez
Operations Manager
A-C Electric Company



AGENDA OVERVIEW

Day 1

- FMI's Management Model
- Managing Your Personality And Others

Day 2

- Team-Building Skills
- Communication Skills
- Delegation Skills

Day 3

- Time Management
- Problem-Solving Skills
- Client Management

For program details, visit us at
fmicorp.com/programs